



Buyer Quality Service Guarantee

This Guarantee is your written commitment from your real estate professional to deliver all the services described below:

- **Discuss Buyer, Seller and Dual Agency alternatives and explain the benefits of an Exclusive Representation Agreement.**
- **Communicate with you in a timely and efficient manner**
- **Plan a home search based on your needs.**
 - Consult with you to discover needs, interests and concerns and develop a plan.
- **Introduce you to properties and neighborhoods that meet your requirements.**
 - Pre-select properties that match your criteria
 - Save time by pre-scheduling showing appointments.
 - Provide information on points of interest to you, such as schools, neighborhoods and transportation.
 - Prepare a preliminary estimate of the costs associated with buying a property.
- **Help you obtain the financing you may need for a home purchase.**
 - Provide you with information on becoming pre-approved for a mortgage.
 - PA Preferred Mortgage Co. will be available for your financial needs.
- **Assist in preparing a purchase offer on the property of your choice.**
 - Review information on sales of comparable homes to help you decide on the price and financing terms that you want to offer.
 - Provide you with advice and information on other terms, such as possession date and personal property.
 - Recommend that you obtain professional home, termite and other inspections.
- Where appropriate, recommend the purchase be contingent on a professional appraisal.
- Explain the option of home warranty, which can reduce your liability.
- **Represent you in the transaction with the seller.**
 - Present your offer to the seller, through the Seller's real estate professional.
 - Negotiate in your best interests, including the handling of counter offers, to reach an agreement that is acceptable to you.
- **Work to protect your interests during the completion of the transaction.**
 - Review with you the seller's written disclosure statement and other documents pertaining to the condition and status of the property.
 - Work with the seller's broker, the lender and others to see that all requirements of the purchase agreement are satisfied and to help keep the transaction on schedule.
 - Accompany you on a comprehensive walk-through of the property before closing (if provided for in the agreement), and assist you in managing any problems discovered.
 - Follow up on any remaining details after the close of the sale.
- **Contact you after the closing to assure the satisfactory completion of all service details.**
- **Offer you the opportunity to complete our Quality Service Assurance Survey to evaluate the service we provided.**

Buyer Signature

Sales Associate Signature



Prudential

Preferred Realty

Independently Owned And Operated.