

Tips on How to Prepare Your Home for Sale

- ___ Cut the lawn. If you normally cut the lawn every two weeks, cut it every week during the listing period.
- ___ Edge the lawn. Up the driveway and along the sidewalks (both front and back) for a finished appearance.
- ___ Trim all shrubbery and remove low lying tree limbs.
- ___ Fertilize your lawn to make your grass look lush and green.
- ___ Replace downed shutters. Remove debris from gutters and downspouts or replace if needed.
- ___ Paint any trim work which is blistering.
- ___ Plant flowers in the front yard.
- ___ Repaint or restain the front door to create a pleasant first impression.
- ___ Replace torn screens from windows and front and back doors.
- ___ Paint only the rooms that really look fingerprinted, worn or faded.
- ___ Have the wall-to-wall carpeting and/or draperies cleaned.
- ___ Fix any dripping faucets. Perhaps only a washer is needed.
- ___ Replace old caulking around the bathtubs. This can be done with one tube of new caulking and a putty knife.
- ___ Spray lubricant on all squeaking doors, windows, closets and cabinets.
- ___ Place a solid deodorizer in each room and closet.
- ___ Store out-of-season clothes so that the closets don't have a cluttered look.
- ___ Remove items from the floors on walk-in closets so that prospects can have easy access.
- ___ Stack all items in the garage and/or basement against the walls to show maximum floor space.
- ___ If there are too many appliances on the kitchen counter, put some of them away to expose maximum counter space.
- ___ Pre-pack items which may clutter your home - extra toys in your child's room and knickknacks may actually make your rooms appear smaller.
- ___ Clean your home top to bottom. A professional cleaning service can do this for you. Charges are minimal when you consider how much more appealing your home will become.
- ___ Wash windows.
- ___ Clean fans and ventilating hoods.
- ___ Clean and polish floors.
- ___ Remove stains from toilets, tubs and sinks.



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